

Sourcewell and Sport Court— A Better Approach to Public Procurement!



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Purchasing in the public sector typically requires a competitive-bid process to ensure best value and fairness in the awarding of contracts for goods and services. But what if you could satisfy those legal requirements and still get the products you want, installed by a qualified and experienced vendor, at a fair price?

Cooperative purchasing through a Sourcwell contract saves you time and money by streamlining the procurement process, with 100% compliance with competitive-bid requirements.

As an Sourcwell Awarded Vendor since 2014, Sport Court can work with you to provide a competitive price for your outdoor or indoor courts, for everything from pickleball to basketball, volleyball to roller hockey.

Sourcwell uses a comprehensive RFP process to select its approved vendors, thereby satisfying the open-bid, competitive-purchasing requirements common to most public and governmental entities, schools, non-profits, and a variety of other organizations. **As a result, our Sourcwell member customers can simply accept a proposal for Sport Court products without extending a public-bid offering on each project.** Since Sourcwell satisfies the bid process this will cut out the need for a long and laborious RFP. If you know Sport Court is the right partner for you, we can work together from the start!

Who Can Join?

There are currently over 30,000 members in Sourcwell in all 50 states. Sourcwell membership is available to all government entities; public and private K-12 schools, colleges and universities and non-profit organizations. There is no cost,

no obligation, and no liability, and new members can usually be approved within 24 – 48 hours. If you start your application process today, you can reap the benefits starting next week!

Step by Step

- **Simple Communication:** Sport Court has exclusive, experienced dealers in your area who can assess your project needs and provide you with a cost proposal that provides the products and services you need. You will contract directly with the dealer, under the umbrella of our Sourcwell Vendor Agreement.
- **Controlled Pricing:** Pricing is governed by limits established under our Sourcwell agreement and represents a fully installed, turnkey solution.
- **No Reporting on Your End:** When the project is complete, Sport Court will confirm the project completion and total amount invoiced to you and handle the reporting requirements to Sourcwell.
- **Get Started!** If your Sport Court dealer provides you with a proposal that delivers the products and services you need at a fair price, all you have to do is cut the P.O.—the Sourcwell Vendor Agreement satisfies all your competitive-bid requirements.



Resources

Since Sourcewell is a duly appointed entity of the State of Minnesota government, all contracts and agreements are subject to open-records transparency laws. For more information, visit all the resources available at the Sourcewell website, www.sourcewell-mn.gov.

Procured through Sourcewell:

Westmorland Park

Madison, WI

*119'x112' SportGame PB Sports Surfacing
Tennis*

Sport Court Customers Win with Sourcewell!

Who Can Use the Contract?

Sourcewell purchasing is contracted in every state in the U.S., with purchases from each state in the tens to hundreds of million dollars per year. Any public agency—including public and private schools and districts, governments, parks and recreation districts and departments, many non-profits, clubs and community organizations—can become a member and have full access to the various contracted services and products within a couple of days.

Satisfies open-bidding requirements

Procurement through Sourcewell satisfies open-bidding laws and regulations. Sport Court was awarded a Vendor Contract with Sourcewell through a highly competitive process which allows member organizations to issue Purchase Orders for the products and services listed on the schedule without a separate bidding process for each project.

Not-to-Exceed Pricing

As part of our contract, Sport Court has published a schedule of ceiling-based pricing for each product or service we typically provide. You can be assured of a fair deal when procuring through this method.

Saves Time and Money

In addition to the protective price ceilings built into the agreement, you will save significant time, money and effort by working with Sport Court under this Vendor Agreement. Rather than preparing and promoting a public-bid event, you can negotiate the specific products you need directly with your Sport Court Dealer on each project.

No Cost or Obligation

There is no cost to join Sourcewell and no obligation, ever, to purchase. But membership in Sourcewell gives you access to over 300 Awarded Vendors like Sport Court to create a more cost-effective and simplified process for procuring the goods and services you need.

If you need more information on how Sourcewell can make your procurement process more efficient, please contact:

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Procured through Sourcewell:

Cameron Run Regional Park

Alexandria, VA

*90'x56' SportGame PB Sports Surfacing
Pickleball & Futsal*